2017 SAPA Career Development Workshop

Onward and Upward
Advance Your Career Amid Changes

Job Fair
Breakout Sessions
Coaching Sessions
Networking

Saturday, May 20, 2017
Rutgers Business School
100 Rockafeller Road
Piscataway, NJ 08854
The following organizations co-organized this year’s SAPA Career Development Workshop:

We are also grateful for all the assistance provided by the Rutgers Business School.

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**Workshop Co-Chairs**
John Sun and Aiguo Xu

**Planning Committee**
- Veronica Chen
- Xiaodong Chen
- Weiguo Dai
- Xing Dai
- Xin Du
- Frank Gan
- Chenchao Gao
- Jiachang Gong
- Dan Guo
- Yong Guo
- Jun-Yan Hong
- Mike Hu
- Dongxuan Jia
- Ling Kang
- Jian Liu
- W. Jerry Liu
- Yan Ni
- Xiaole Shen
- Lei Tang
- Jianfeng Wang
- Xiaojiao Xue
- Guanyao Yang
- Yang Yang
- Xiaowei Zang
- Le Zhan
- Xin Zhao
- Yiming Zhao
Dear SAPA members and friends,

Have you experienced the changes in this fast-moving world? Changes could be everywhere, ranging from political environment, industrial landscape, job market and trend, reorganization, and personal needs. All of these changes may have impact on your career and life.


This one-day premier career event will have variety of format for you to interact with the career advocates from professional veterans, coaches, recruiters, human resource specialists, and immigration experts to hear their perspectives and insights tailored to your needs, from the young professionals to those who are in the advanced stage of their career.

Multiple career events focus on participants’ needs

- “To foster the career growth of pharmaceutical professionals” is one of SAPA’s core missions
- 2017 SAPA CDW is one of the flagship SAPA events
- Many new features from the previous years
- Provide variety of learning formats and networking opportunities
- Job fair with new job openings
- Tailor to individual needs with more interactions, including breakout sessions, individual mock interviews, and career coaching

A premier career day
# 2017 SAFA Career Development Workshop

## Program at a Glance

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
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<tbody>
<tr>
<td>8 – 9 am</td>
<td>Welcome Registration</td>
<td>RBS Front Foyer</td>
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<tr>
<td></td>
<td>Participants and speakers meet and greet</td>
<td>RBS 2&lt;sup&gt;nd&lt;/sup&gt; Floor Lounge</td>
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<tr>
<td>9 – 11 am</td>
<td>Career Convocation: “The Aha Moment”</td>
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<tr>
<td>11 am – 1 pm</td>
<td>Networking lunch</td>
<td>Livingston Dining Commons</td>
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<tr>
<td>1 – 6 pm</td>
<td>Parallel breakout sessions</td>
<td>RBS Classrooms 2071 (A), 3071 (B), 3085 (C), and 4085 (D)</td>
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<td></td>
<td>1:00 – 2:30 Parallel breakout session 1</td>
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<td>2:45 – 4:15 Parallel breakout session 2</td>
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<td>4:30 – 6:00 Parallel breakout session 3</td>
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<td></td>
<td>Mini-coaching and interview sessions</td>
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<td></td>
<td>Job Fair</td>
<td>RBS 2&lt;sup&gt;nd&lt;/sup&gt; and 5&lt;sup&gt;th&lt;/sup&gt; Floor Lounge</td>
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# 2017 SAPA Career Development Workshop
## Breakout Sessions

### 1 – 2:30 pm

<table>
<thead>
<tr>
<th>Session A1</th>
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| **Overview of US Employment Visas; Impact of the New Immigration Policies** | Alka Bahal  
Jane K. Wang |

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<td>Eric Rosenson</td>
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<td><strong>Get Out of Your Comfort Zone and Nail Your Next Job Interview</strong></td>
<td>Eugene C. Gentile</td>
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<tr>
<th>Session D1</th>
<th>Room 4085</th>
<th>10</th>
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<tbody>
<tr>
<td><strong>Career Opportunities in the Pharma and Medical Industry</strong></td>
<td>Jessicca Rege</td>
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### 2:45 – 4:15 pm

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<tr>
<th>Session A2</th>
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<tr>
<td><strong>Special Session: Career Opportunities in the Areas of Analytical Chemistry &amp; DMPK</strong></td>
<td>NJ-ACS Mass Spec Discussion Group</td>
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| **Regulatory Affairs / Regulatory Strategy; And the Importance of Communication Skills** | Chi Li  
Zack Huang  
Frank Carillo |

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<th>Session C2</th>
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| **Maximize Your Career Freedom** | Jacklyn Lee  
Sunil R. Vuppula |

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<tr>
<th>Session D2</th>
<th>Room 4085</th>
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<tr>
<td><strong>The Importance of the Work-Life Balance</strong></td>
<td>Sara Bonstein</td>
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### 4:30 – 6:00 pm

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<tr>
<th>Session A3</th>
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<tr>
<td><strong>The Pursuit of a Scientific Research Career in Pharmaceutical Industry</strong></td>
<td>Min Li</td>
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<th>Session B3</th>
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<th>16</th>
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<tr>
<td><strong>Game of Career — All the Main Rules You Must Know in the First 10 Years!</strong></td>
<td>Meng Xu</td>
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<tr>
<td><strong>Career Choices at Different Stages of Professional Life</strong></td>
<td>Cheryl Li</td>
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<tr>
<td><strong>Becoming a Venture Partner and Investor; Consider to Work in China</strong></td>
<td>Jin Wang</td>
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2017 SAPA Career Development Workshop

8 – 9 am  Welcome  
Registration  
*RBS Front Foyer*

Participants and speakers meet and greet  
*RBS 2nd Floor Lounge*

9 – 11 am  Career Convocation: “The Aha Moment”  
*RBS Main Auditorium, Room 1095*  
Session host: *John Sun*

This two-hour workshop is an all-new forum to kick start the whole day event:
•  *Get inspired and open your mind to learn*
•  *Discuss the hot topics on career development*
•  *Showcase of the parallel breakout sessions, and highlight of the presenters, and sponsors*

*John Sun, PhD, MBA, PMP*  
*Project Manager, Process Improvement, Global Development Operations, Novartis*

John is a passionate career planning and development practitioner and advocate. He is a Project Manager of Process Improvement, Global Development Operations at Novartis. Other than his responsibilities at work, John is an active volunteer in various professional organizations, served as SAPA Executive Council Member, Chair of DIA Project Management Community, and Chair of Chinese Culture Community at Novartis. He had also served as Vice-President of Novartis Toastmasters Club and Area Director of Toastmasters International at District 83. John had presented in various domestic and international symposia on project management and drug development. Previously John served as Global Program Team Director in the Established Medicines Development Franchise, and Global Analytics Project Manager of Global Development Operations at Novartis. Before joining Novartis, John held positions of project management and pharmaceutical research with increased responsibilities from Whitehall-Robins, Kos Pharmaceuticals, Schering-Plough, and Sanofi-Aventis. John obtained his PhD in pharmaceutics from the Virginia Commonwealth University, MBA from the Rutgers University, and BMed from the Beijing University of Traditional Chinese Medicine. John is a certified Project Management Professional (PMP).
11 am – 1 pm  Networking lunch  Livingston Dining Commons

1 – 6 pm  Parallel breakout sessions  RBS Classrooms 2071 (A), 3071 (B), 3085 (C), and 4085 (D)

- 1:00 – 2:30  Parallel breakout session 1
- 2:45 – 4:15  Parallel breakout session 2
- 4:30 – 6:00  Parallel breakout session 3


Job Fair  RBS 2nd and 5th Floor Lounge

6:30 – 9 pm  Networking dinner receptions (optional)
1 – 2:30 pm  Session A1: Overview of US Employment Visas, and Impact of the New Immigration Policies  
*RBS Room 2071*  
Session hosts: Alka Bahal and Jane K. Wang

The session will introduce the US Immigration and Visa application processes, and will also discuss the impact of the new immigration policies and answer the questions from the audience. The session hosts will also address the impact of the new immigration policies, including the status and trend of H1B and I-9 Forms.

**Alka Bahal, JD**  
*Partner and Co-Chair of Corporate Immigration Practice Group, Fox Rothschild LLP*

Alka is a Partner and Co-Chair of the firm’s Corporate Immigration Practice Group. She has extensive experience in corporate immigration and employer compliance issues, including:

- IRCA
- I-9s
- Social Security mismatch issues
- Business visas (Bs, Es, Fs, Hs, Js, Ls, Os, Ps and Qs, plus corresponding permanent residence applications).

In the course of her career focused on corporate immigration law, Alka has represented a wide variety of clients, from Fortune 500 clients to small, privately held corporations to healthcare and non-profit organizations across the country. Alka has developed a niche in representing fashion houses of all sizes around the world and has become well known for her attention and creative solutions to employers’ hiring needs. Also a member of the firm’s Labor & Employment Practice Group, Alka has assisted with a variety of management-side negotiations related to immigration matters, and has provided guidance and training on I-9 and Social Security mismatches to employers of all sizes. Alka has filed more than 7,000 petitions relating to the employment of non-immigrants and the acquisition of permanent residence. Alka is committed to strategic immigration planning, responsive to the unique needs of business clientele, and mindful of the enormous importance of timely and cost-effective legal representation. A noted speaker and author on corporate immigration topics, Alka regularly hosts seminars on immigration compliance and strategic planning and has authored numerous published articles on IRCA and I-9 matters, as well as visa-related topics. Alka is permitted to represent immigration clients in every jurisdiction of the United States and all Consulates worldwide.

**Jane K. Wang, JD**  
*Associate, Fox Rothschild LLP*

Jane focuses her practice on business immigration and non-immigration matters, including Program Electronic Review Management (PERM), EB2, EB3, H-1B, E-3, TN and EB-5 among others. She frequently counsels human resource personnel and foreign national employees on federal immigration law for business immigration to the United States, assessing the eligibility of corporate foreign employees for non-immigrant and immigrant visa status. Additionally, she helps employers at every stage of the I-9 compliance process.
1 – 2:30 pm  
**Session B1: Job Searching Landscape in 2017, and How to Work with a Recruiter**
*RBS Room 3071*
Session host: **Eric Rosenson**

As an experienced pharmaceutical professional and an executive recruiter, Eric will share with the audience on the job searching landscape in 2017, and describe the job search process. He will also discuss on how to work with the recruiters in the day of LinkedIn on what you need to do, including preparing your resume and interview. Eric will use Ruderfer’s Rules of job searching as a case study to see how to successfully land your next job.

**Eric Rosenson**  
*SVP, Talent Management at Ruderfer & Associates*

Eric Rosenson has been a Marketer of products and now people for over 30 years. A graduate of The Johns Hopkins University, he earned his MBA from the Johnson Graduate School of Management at Cornell University. His first work experience was for Dr. Alan K. McDadams, Economics Professor at the Johnson School and, at the time, an Economic Consultant to the United States Department of Justice, Antitrust Division. Moving into business, Eric worked briefly as a “milk man” for his family’s dairy distribution and retailing business, and leveraged that experience into a 25-year career in classical Marketing and Business Development roles at General Foods (now the Post Foods Company), American Home Products (now Pfizer Consumer Health), Taro Pharmaceuticals and Forest Laboratories (soon to be Actavis). In these roles Eric led and was a part of Marketing and Business Development teams and worked in a range of CPG, OTC, branded and generic pharmaceutical product categories. In 2005, Eric joined Ruderfer & Associates, Inc., a 40 year old, boutique, Executive Recruiting Agency that specializes in the bio-pharmaceutical and CPG/OTC industries. He has been recruiting executives and helping companies address their staffing issues since that time. Clients have ranged from some of the largest bio-pharmaceutical companies in the world to start-ups with just a handful of employees. The roles have covered virtually all functional areas within the industry.

1 – 2:30 pm  
**Session C1: Get Out of Your Comfort Zone and Nail Your Next Job Interview**
*RBS Room 3085*
Session host: **Eugene C. Gentile**

This session will help the audience to identify the next job opportunities and also provide some practical guides for the preparation and conduct of your next job interview.

**Eugene C. Gentile**  
*Director, Rutgers Business School, Office of Career Management, Undergraduate New Brunswick*

Eugene Gentile is an educator, career coach and public speaker with over 35 years of professional experience in the corporate and academic worlds. Mr. Gentile began his career in the luxury goods segment where he developed a reputation for delivering outstanding customer satisfaction, process innovation, and the ability to successfully manage and integrate outsourced functions. In 2013, Gene returned to his Alma Mater to direct the Office of Career Management at the Rutgers Business School in New Brunswick.
Gene first began his work in career coaching in the early 2000’s with several presentations to college students on key job transition skills including interviewing and networking. Since then, he has coached clients from a wide range of job functions and industries. Mr. Gentile joined Silver Career Management as a consultant and helped define many of the core principles that Silver operated under until its merger with TeamBuilders. Gene, a published author, continues to speak regularly for Rutgers, FENG, SENG, PRG and many others.

Today, in addition to his duties at Rutgers, Gene is the principal and Senior Consultant at Gold Career Coaching. His deep understanding of the needs and challenges job seekers face has enabled Gene’s clients to make highly productive career decisions. Gene guides his clients in customizing each search campaign to emphasize their strengths while utilizing career transition tools and strategies that have been proven successful time after time. He works hand-in-hand with his clients, coaching, developing, encouraging and motivating them to reach their goals efficiently and with confidence. His intensive sales and marketing background provides clients with a powerful combination of optimism, savvy personal marketing strategies, and a greatly enhanced ability to effortlessly communicate the unique benefits they bring to organizations. Perhaps his strongest skill is getting his clients out of their comfort zones.

1 – 2:30 pm  
**Session D1: Career Opportunities in the Pharma and Medical Industry**

*RBS Room 4085*

Session host: **Jessica Rege**

Many people from the young graduates to advanced professionals have considered to enter the pharmaceutical industry or change tracks within the industry, but do you know what is available and whether they will be a good fit for you? This session will explore various opportunities to discuss with the participants to evaluate different opportunities.

**Jessica Rege, PhD**  
*Chief of Staff of the Cancer Enterprise, Daiichi Sankyo*

Jessica Rege, PhD recently joined Daiichi Sankyo as the Chief of Staff of the Cancer Enterprise in which she supports the global head of R&D in driving the oncology business strategy development and execution of activities. She has a wealth of experience and knowledge inclusive of both clinical development and medical affairs. She has a genuine passion and drive to transform teams and organizations with innovation of process and science to develop and drive high performing organizations. Jessica spent the last two plus years at Eli Lilly building, managing and leading a team that set up and executed oncology collaboration partnership studies across the oncology business unit. In her time at Eli Lilly she has worked to secure over 20 executed deals with over 10 of Lilly’s portfolio assets, with 8 different companies/organizations. Prior to joining Lilly, Jessica was at Eisai, and over the course of 6 years took on additional responsibilities within both the US and global medical affairs where she left as the head of global medical affairs oncology. She initially started at Eisai as US medical affairs lead and helped to launch the company’s first oncology drug, Eribulin, based on the successful US launch she was asked to build, lead and manage the global medical affairs organization to launch Eribulin, and other oncology assets around the globe. Prior to Eisai, she has held various other clinical development positions in both early and late stage oncology at both BMS and Roche, serving as an individual contributor to overall study director in clinical development and post marketing studies. Jessica completed her PhD at Virginia Commonwealth University in Pharmaceutical Sciences with a focus on pharmacogenomics, and a postdoctoral fellowship in Pediatric Oncology at Children’s hospital of Philadelphia. She also has a Master’s degree in Physiology from Virginia Commonwealth University, and Bachelor’s degree in Biology from Carson Newman College.
2:45 – 4:15 pm

**Special Session A2:**
Career Opportunities in the Areas of Analytical Chemistry and DMPK
RBS Room 2071
Session hosted by the NJ-ACS Mass Spectrometry Discussion Group (MSDG)
Jasmine Lu, PhD, Chair
Long Yuan, PhD, Secretary
Yuan Su, PhD, Director of Event Coordination
Jim Shen, PhD, Treasurer/Chair-Elect

Analytical chemistry is a simulating field and a critical discipline in research and development of new drugs. Pharmaceutical companies hire a large number of analytical chemists in the areas of DMPK (drug metabolism and pharmacokinetics). DMPK services span all stages of drug discovery/development, including exploratory, lead generation, lead optimization, candidate selection, as well as preclinical and clinical developments. Analytical scientists in these fields utilizes advanced techniques such as mass spectrometry, liquid chromatography, and sample preparations, and work in inter disciplinary team of scientists including biologists, toxicologists, medical doctors and pharmacologists. In this workshop, you will meet professionals who has been in the chemistry/pharmaceutical research for many years, as well as those just starting in their careers. Through candid conversations, discussions, and coaching, the workshop seeks to provide a framework for those interested in choosing a career in DMPK. The distinguished panel will feature leaders from well recognized professional societies such as: ACS (American chemical society), ASMS (American Society of Mass Spectrometry), and AAPS (American Society of Pharmaceutical Sciences) representing some of the well known pharmaceutical/instrument companies in the area.

2:45 – 4:15 pm

**Session B2: Regulatory Affairs / Regulatory Strategy; And the Importance of Communication Skills**
RBS Room 3071
Session hosts: Chi Li, Zak Huang, and Frank Carillo

After introduction by Chi, Zak will give an introduction to regulatory affairs / regulatory strategy. Frank will then give a presentation on the importance of communication skills in career development. Finally there will be a Q&A session.

**Chi Li, PhD, MBA, RAC**
*Head, Regulatory Affairs Strategy-Hematology, Bayer*

Chi Li has 16 years of experience in regulatory affairs and has worked on more than 25 drug development programs (small molecules and biologics) in several therapeutic areas. He is currently the head of regulatory affairs strategy - hematology at Bayer. He previously worked for Bristol-Myers Squibb, Pfizer and Johnson & Johnson in regulatory affairs with increasing responsibilities. He received a PhD degree from Purdue University. He has a number of peer-reviewed publications and patents to his credit.
Zak Huang, MD
*Head, Global Regulatory Affairs Development Products, CSL Behring*

Zak Huang received medical training from Nanjing Medical College, and practiced medicine for 7 years in Jiangsu Province Hospital, Nanjing, China. He has acquired a broad range of experience in pharmaceutical, biologics and medical device development, both in clinical research and regulatory affairs. He designed and conducted clinical trials at the University of Minnesota, Guidant Corporation (now Boston Scientific) and Eli Lily & Co. Zak started his regulatory affairs career at Guidant in 2002, and later spent 11 years at Merck & Co., Inc. before joining CSL Behring in 2015 where he leads an organization of Global Regulatory Leads and Global Labeling Leads for all CSL Behring products.

Frank Carillo, MBA
*CEO, ECG*

Frank Carillo is CEO of ECG, the communication strategy company. Their client base extends throughout the world. ECG works with leaders in science, business and industry.

Frank actively manages the firm’s the communication consulting practice as well as provides management oversight for the corporate events unit. Since joining ECG in 1985, both Frank and ECG have achieved an impressive record of success working with clients in numerous industries. Frank has worked with clients to put together their “Road Shows” for IPO’s (Initial Public Offerings) and other forms of financing, helping them pare down the mass of numbers and data to the bare essentials. With his partners, he creates a story line around the data that makes a compelling case for their clients’ prospects—a story line that allows the top leaders to stand out as people who can deliver on their mission’s potential. He and his partners are valued by the popular media as communications experts. Their opinions and analysis create a demand for appearances on radio, TV and in print. Their comments and by-lines continue to appear in hundreds of newspapers, professional and trade journals and popular magazines. They appear globally on CNN, ABC, NBC, CNBC, CBS, and Fox and are regular contributors to all of the New York Metro media as well.

In the ever-changing and highly charged world of healthcare delivery and management, Frank and his partners consult and coach CEOs and senior executives of pharmaceutical companies and health care providers on strategies that address this volatile national issue.

Frank is a natural leader. This role extends to his work with high level leaders and spokespeople for several religious denominations. He was on the Board of Directors of the National Catholic Communications Foundation and was part of the teaching faculty at the Institute for Religious Communications at Loyola University for seventeen years. He is a graduate of the Wharton School of Business at the University of Pennsylvania.

**2:45 – 4:15 pm**

**Session C2: Maximize Your Career Freedom**
*RBS Room 3085*

Session hosts: **Jacklyn Lee** and **Sunil Robert Vuppula**

We all deal with changes, but how to deal with it effectively? This session will explore some different ways to prepare yourself mentally and practically to face the changes to maximize your career freedom, particularly from the communication perspective.
Jacklyn Lee, MS, SHRM- SCP, GPHR
Operation Director at AIG Financial Network

Jaclyn is a Multicultural Branding/Marketing Practitioner, Business Practice Leader, and Change Enablement enthusiast who enjoys helping individuals and organizations to grow. With 18+ years of professionally challenged Human Capital experiences in Change Enablement, Organization Transformation, and Talent Management in various industries, Jaclyn is privileged with the opportunities to collaborate with top-notch business leaders and managers across industries globally on addressing their organizational and workforce transformation needs, and provide solutions.

Inspired by Arthur Andersen’s unique Change Enablement framework at the time being their Senior Business Consultant, Jaclyn has applied their change model on her major business engagements in both her path of career and life and carried out with yields and insights. Jaclyn was with MassMutual Financial facilitating the firm level transformation from MetLife to MassMutual prior to joining AIG, and with MetLife, Inc. before that.

Jaclyn earned her Master degree in Management from University of Wisconsin – Madison. Her continuous professional development activities include the GPHR (Global HR Professional) certification from HRCI. Being a lifelong learning and self-development advocate, Jaclyn is affiliated with Society of Human Resources Management, both in national and local chapter’s level, NJ Organizational Development Learning Community (NJOD), Open Space Technology Institute, etc.

In her spare time Jaclyn offers her expertise and services to a renowned Chinese School system across NJ, NY, CT and PA since 2010 and assumed key leadership responsibilities. She is also a Toastmaster promoter, contributing to clubs in both district 83 and 46, serving in District Conference Committees, and presenting in workshops.

Jaclyn appreciates the opportunity to come back to CDW again to further share, connect and learn from brilliant talents in SAPA platform.

Sunil Robert Vuppula

An award winning communicator, bestselling author and motivational speaker, Sunil Robert Vuppula is also an accomplished global executive with a career spanning 25 years across India, Europe and North America having worked in reputed companies like Eureka Forbes, Acer, iflex/Oracle and TCS. He started his career in the late ‘80s in Engineering Sales, and moved to Advertising and finally settled in Corporate Communications and has won global accolades for his ability to build brands. He is the only Indian to have ever won a “Stevie” award (touted as Oscars in Business world) for Communications in 2007. He was also listed in the Outstanding 50 Asian Americans in Business in 2009.

His mission is to “change the world through his communications skills”. In addition to being a writer, he is also a motivational speaker and leadership coach. He has delivered training programs to engineers and executives working in Fortune 50 corporations like Target, Apple, Walgreens, Home Depot, AIG, Bank of America and other leading firms. An avid marathon runner, he ran the top three marathons in the world and offers his own experience in transforming his audience. He is a contributor to many publications and his notable writing was to Encyclopedia Britannica, India series. His passion for inspiring young people has led him to create a course on Teendemy.com and he also provides leadership lessons on audvisor.com. He is an active Toastmaster and volunteers his time at the East Jersey State Prison teaching inmates Communication skills. He studied Digital Marketing from Massachusetts Institute of Technology and Youth culture from Princeton Theological Seminary. More about his work and accolades including his debut work “I will Survive” and “ Bound to Rise” can be found on www.sunilrobert.com
Session D2: The Importance of the Work-Life Balance
RBS Room 4085
Session host: Sara Bonstein

Work-life balance is often an overlooked concept. Many people believe that to be successful, one needs to work hard and diligently, and that is the only way. Sarah will share some of her wisdom and also from her personal experiences to show why the work-life balance not only is possible to be successful, but also is essential in today's busy and demanding environment.

Sara Bonstein, MBA
Executive Vice President and Chief Financial Officer, Advaxis

Ms. Bonstein joined Advaxis in March 2014 as the Chief Financial Officer, Senior Vice President. Ms. Bonstein has a decade of financial leadership experience in the life sciences industry with Eli Lilly & Company, ImClone Systems and Johnson & Johnson. While at Eli Lilly & Company, Ms. Bonstein was a Six Sigma Champion and Black Belt, leading multiple projects relating to clinical research, project management, finance, manufacturing and commercial sales. Prior to her Six Sigma role, Ms. Bonstein held positions of increasing responsibility at ImClone (which was acquired by Eli Lilly in 2008) including Director of Finance where she led all budget and forecast activities for preclinical, clinical and manufacturing research and development, spanning over 10 monoclonal antibody cancer therapeutics, including ERBITUX® (cetuximab), a cancer treatment with over $1.5 billion in annual sales.

Prior to joining ImClone, Ms. Bonstein was a financial analyst at Johnson & Johnson in both the Ortho McNeil Pharmaceuticals and Ortho Biotech Divisions of the company where she managed gross-to-net analysis and calculation for approximately $1.1 billion of pharmaceutical product sales. Ms. Bonstein is a 2004 graduate of Johnson & Johnson's Financial Leadership Development Program. She holds a Bachelor of Science in Finance from The College of New Jersey and a Master of Business Administration from Rider University.
Session A3: The Pursuit of a Scientific Research Career in Pharmaceutical Industry – A Personal Journey

RBS Room 2071
Session host: Min Li

This presentation is a retrospective view of my research career in multi-disciplines of chemical science, starting from polymer chemistry, organic chemistry, drug discovery, and bio-conjugate chemistry to pharmaceutical analytical chemistry and drug degradation chemistry towards the later phase of my research. The multi-faceted experience eventually led to the fruition of my book “Organic Chemistry of Drug Degradation”, which was published by The Royal Society of Chemistry in 2012. Several important degradation reactions, which were uncovered by my research groups over time and are important to the stability of drug products, are highlighted in the book, among which the most important one is the Udenfriend reaction. In this presentation, the molecular mechanism of the Udenfriend reaction will be illustrated to explain the paradoxical phenomenon of “Why anti-oxidants may promote oxidation”. The implication of its mechanism upon in vivo biological effects, particularly those related to the use of mega doses of anti-oxidants for “Anti-aging” purpose, will also be discussed. It is my hope, through this case study, to demonstrate that a scientific research career in pharmaceutical industry can be very interesting and rewarding, both professionally and personally.

In this presentation, I will also share my experience and observations from working in both the US and China.

Min Li, PhD

Vice President for Analytical Operation at Huahai Pharmaceutical

Dr. Min Li has been Vice President for Analytical Operation at Huahai Pharmaceutical, a leading Chinese pharmaceutical company with operations in both China and US, since September 2014. In addition to his responsibilities for providing technical leadership and guidance to analytical R&D in Huahai, he also established and leads the Center of Excellence for Modern Analytical Technologies (CEMAT), a technical core group created for solving the most challenging technical problems from API manufacturing, pharmaceutical R&D to scale-up and production at Huahai.

Dr. Li received his PhD in Organic Chemistry from The Johns Hopkins University in 1991. He did postdoctoral research in medicinal chemistry at College of Pharmacy, University of Illinois at Chicago. Starting from 1995, he had worked for several multi-national pharmaceutical companies. He was a Principal Scientist at Roche (1995 - 1998), Scientific Fellow at Merck (1998 - 2005), manager at Schering-Plough (2005 - 2009), and Associate Director at Analytical Chemistry in Development and Supply – Supply Analytical Sciences (ACDS-SAS) Department of Merck Co., Inc (2009 – 2014).

Over the years, Dr. Li had led technical teams of senior-level scientists for various analytical and pharmaceutical manufacturing process investigations and troubleshooting, impurity peak identification, study of drug degradation chemistry, analytical method development, validation, specification setting, and support for new drug filing.

Dr. Li is a leading expert in drug degradation chemistry and he published a single-authored book, “Organic Chemistry of Drug Degradation” (by Royal Society of Chemistry, Cambridge, UK) in 2012. He is the first/communicating author of approximately 50 publications in organic, medicinal, bioconjugate, and analytical chemistry (including mass spectrometry). He is currently a member of the expert committee (Chemical Medicines 5) at United States Pharmacopoeia (USP). Dr. Li was the president of SAPA between 2003 and 2004.
Session B3: Game of Career — All the Main Rules You Must Know in the First 10 Years!
RBS Room 3071
Session host: Meng Xu

Much like a game, to advance in career development need to follow a set of rules. However, many of these rules are hidden — do you know all the rules to play well? This session will look into the key ingredients for success, through practice and interactive exercises. Whether you are ready to embark the new journey or feel get stuck in your career, this session will help you to see the gaps and develop a plan to improve.

Meng Xu, MS
Research Scientist at Bristol-Myers Squibb

Meng Xu received her Master degree in Department of Chemistry and Chemical Biology from Rutgers University. Right now she is a Research Scientist at Bristol-Myers Squibb in New Jersey, working on biologics formulation analysis. Before joining BMS, she had worked in Merck for 5 years. She has broad knowledge and experience in drug discovery and development. She is passionate about education, coaching and people development. She delivered customized presentations and trainings in Rutgers, BMS, private consulting firms and SAPA. She is dedicated to help young professionals acquire necessary skills to reach their goals in life and work.

Session C3: Career Choices at Different Stages of Professional Life
RBS Room 3085
Session host: Cheryl Li

After years of professional development in various settings, one often ponder what’s the next move. This session will inspire you to get out of the comfort zone to search and optimize your career planning. The topic will range from career planning, leadership improvement, and change management.

Cheryl Li, PhD
CEO and Co-Founder of PharmaSynergy

Dr. Cheryl Li was honored to have served in several reputable CRDMO, global pharmaceutical and consumer product companies including Wuxi AppTec, J&J, Covidien, and AMRI. She has over 20 years in-depth industry experience with increasing responsibilities in a wide range of professional areas including product development (API and FGs), R&D outsourcing, external manufacturing, product in-licensing and strategic partnership, product due diligence, and business contract negotiation. She had the opportunity to visit more than 200 CRO/CMO and DDS firms globally and is familiar with how the businesses are conducted in different parts of the world. She received her Ph.D. degree in Pharmaceutical Sciences from UCONN, MS and BS degrees in Chemistry from Peking University. She has been widely involved in various professional organizations, currently serving as VP of China Transdermal Society. She is a life time ACS and AAPS. Member.
Session D3: Becoming a Venture Partner and Investor; Consider to Work in China
RBS Room 4085
Session host: Jin Wang

The profession of Venture Partner and Venture Investor are often appeared to be mysteries to many people. This session will illustrate the qualification and requirement to become a successful venture partner and venture investor, particularly for those who are interested in this field and/or for those who had many years of working experiences. Also, the pharmaceutical industry in China has changed considerably in the recent years. Many educated and practiced in the US and other countries are now considering going back to China to work. But there are many factors to consider before you make that decision. This session will deep dive the key points, from personal and others experiences to analysis how to ensure the success for one's career in China.

Jin Wang, PhD
Managing Director of Jianxin capital

Dr. Jin Wang is a managing director of Jianxin capital. Prior to Joining the Jianxin, he is a founder and CEO of Manhattan Capital Management Consulting (Hangzhou) Co., Ltd. He is actively involved in investing early stage biotech companies in US and China. He has extensive venture investment experience in healthcare industry. Before he started his own venture fund in China, he worked for Paramount Capital Investment, LLC. responsible for Asia/Pacific-China investment deal, he co-managed one of its portfolio company-PolaRx Biopharma., which focus on developing Trisenox (As2O3) for treating APL patients. He lead the effort to license the Trisenox drug from China, played instrumental role to made this cross-border collaboration and virtual company a huge return on investment.

Dr. Wang gained his research experience from his academic work at Worcester foundation for Experimental Biology and industrial R&D work from Roche, UMIG and other biotech startups Since 2003, He has been doing many venture deals, including DXY (丁香园) angel investment. He also involved in Tech Transfer and drug R&D projects in biotech industry. Additionally, he has serviced as venture partner and investment advisor for a couple of VC/PE funds and investment companies, sit on the board or advisory panel of 20 portfolio companies. He is well known for his track record in biotech early stage VC investment in China.

Dr. Wang obtained his BS in Biology from Zhejiang University, and earned his Ph. D. degree in Biomedicine from WPI in US. He is a co-founder of Sino-American Pharmaceutical Association, and he is well connected with academia, industry and financial world both in US and China.
1 – 6 pm  **Job Fair and Exhibitor Showcase**
- Twenty global and local companies will be participating this event
- On-site interview sessions will be conducted in the RBS Team-rooms 2005, 2007, 2009, 2017, and 2020

**RBS 2nd Floor Lounge**

![Company Logos]

**RBS 5th Floor Lounge**

![Company Logos]
The Sino-American Pharmaceutical Professionals Association (SAPA) was established in 1993 and is headquartered in the center of the pharmaceutical corridor in New Jersey, USA. Since its inception, SAPA rapidly became one of the most active Chinese professional associations in the US with five chapters and more than 4,000 members. SAPA’s members are primarily from large and mid-sized pharmaceutical and biotech companies in the US, with areas of expertise covering almost every aspect of pharmaceutical research and development as well as production. The organization’s large membership base and their superb scientific and technical abilities has allowed SAPA to be a key source for knowledge exchange on the latest developments in the pharmaceutical, biotechnology, and generic drug industries. As a non-profit organization registered in the US, SAPA receives generous sponsorship and support from numerous multinational companies in the US and overseas. SAPA will continue to provide a broad platform for scientific and technical discussion, talent exchange, and training for the colleagues in the pharmaceutical industry from the US and China.

SAPA Sites

- **SAPA Headquarter**: New Jersey, USA
- **SAPA-NE**: Boston and New England region, USA
- **SAPA-GP**: Philadelphia and other Pennsylvania areas, USA
- **SAPA-MW** (Mid-West Chapter): Illinois, Indiana, USA
- **SAPA-WEST** (West Chapter): California, USA
- **SAPA-CT**: Connecticut, USA
- **SAPA-DC** (Pre-Chapter): District of Columbia and Maryland
- **SAPA-China**: Zhengzhou China

Professional Expertise of SAPA Members

- Drug discovery, research and development
- Preclinical and clinical research and development
- Application and registration of new drug and biologics to the US FDA
- Production and manufacture of pharmaceuticals and biological products
- Commercial and marketing of pharmaceutical and biological products
- Generic product development and technology

SAPA Main Activities

- **SAPA Annual Conferences**: SAPA hosts its Annual Conference every 3rd quarter of the year in New Jersey, USA. Attendees include delegates from headquarters and the local chapters, members from US pharmaceutical and biotech companies, US FDA Officials, and representatives from China. Annual Conference speakers include Presidents, Senior Vice Presidents, and other senior executives from Fortune 500 companies, distinguished Nobel Laureates, and renowned professors from elite universities and research institutes in the US, China, and other Asian countries. The conference presentations provide insight on the current trends in the pharmaceutical industry, biomedical development, corporate strategies and vision, as well as on developments in both the US and China. As the premium event, the SAPA Annual Conference serves as a stage to introduce the latest discoveries and technological advances in pharmaceuticals and as an opportunity for members to gain a deeper understanding of the business outlook for the industry. The SAPA President and Executive Council are elected annually and announced during the Annual Conference. Each Chapter also hosts an Annual Conference.

- **Scientific Symposium and Seminars on Drug Discovery and Development**: Scientific Symposium is one of the flagship events by SAPA focusing on the innovation and cutting edge technologies in drug discovery and development. At the same time, each year several seminars are presented to address the development needs for new drug and generics. These seminars are open to all colleagues from the pharmaceutical industry and aimed to contribute to the development of medical and pharmaceutical sciences.

- **Career Development and Entrepreneurial Workshops**: To help members accelerate and enrich their careers, SAPA invites guest speakers to share stories on their entrepreneurial experiences and to discuss the keys to success in their careers.

- **International Professional Symposia**: Major international symposia on highly relevant, timely topics are organized by SAPA with invited speakers from key organizations and prominent academic institutions. Major international professional symposia include: Shanghai International Forum on Biotechnology and Pharmaceutical Industry (BioForum, co-sponsored with the Science and Technology Commission of Shanghai Municipality) in every May in Shanghai; and Beijing International Healthcare Industry Forum (HIF, co-organized by the Beijing Municipal Science and Technology Commission) in October of each year in Beijing. Over the years, SAPA has provided many speakers and moderators for these symposia to actively promote scientific and technology exchange and cooperation between the US and China.

- **Professional Training for Pharmaceutical R&D**: SAPA also provides short-term professional training courses tailored to the requirements of pharmaceutical groups from China. These training classes include drug development, process of new drug application to the FDA, GMP/GCP requirements and implementation, and market access and expansion.

- **Assist in Talent Exchange between the US and China**: SAPA has organized events and served as a platform to help recruit talented scientists from the US to join local Chinese companies. SAPA has made a significant contribution and played a major role in introducing experienced talent in pharmaceutical development and business investment to China.
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